

GOTOMA TECHNOLOGY GROUP

FROM IDEA TO DELIVERY – YOUR DIGITAL TRANSFORMATION PARTNER



+13 years on
the market

+70 experts

+300 completed
projects



OUR JOURNEY

FROM A SMALL OFFICE TO A MARKET LEADER



2012

Started in a residential apartment
50m² | 3 people



2015

New office
130m² | 12 people



2021

Additional office space
180 m² | 35 people



2024

New office at Mikołaja Reja Street
360 m² | 47 people



2026

Additional office space
Total: 490 m² | 70 people



September 2024

Acquisition of Codarius
The client became part of the group



May 2025

Launch of GOTOMA General
General IT contractor



July 2025

ERP-Factory incubation begins
3rd place nationwide



March 2026

70+ specialists | revenue growth
30% growth from 2024 to 2025

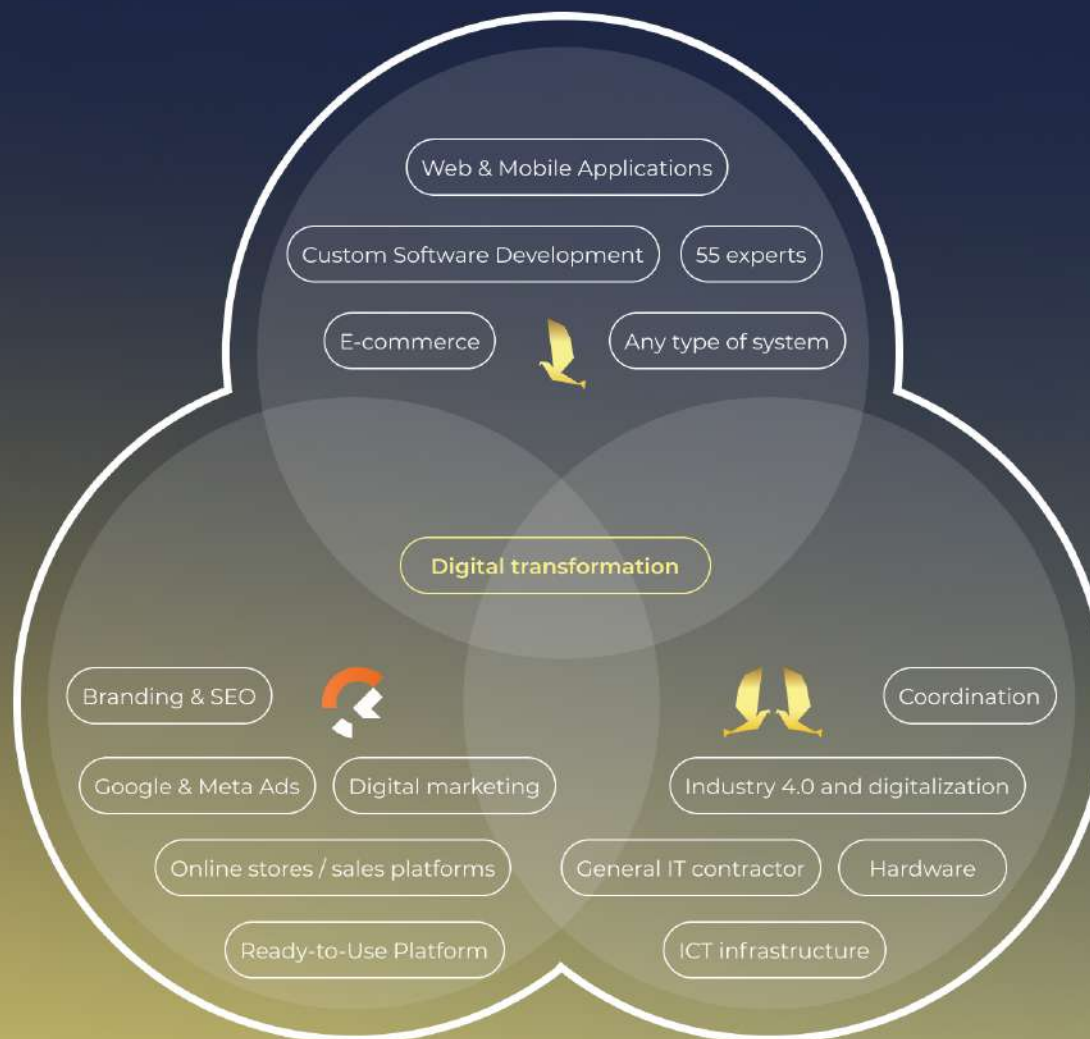


April 2026

Launch of Filament Point
3D printing filaments

THREE PILLARS OF THE GROUP

COMPREHENSIVE IT DELIVERY – WE COVER THE FULL IT SPECTRUM





WHAT WHAT WE ACTUALLY DELIVER

FROM SMALL WEBSITES TO LARGE-SCALE SYSTEMS

SCALE OF GOTOMA GROUP SOLUTIONS



Sądeczanin



IGUANA GRUPA

FARMONA

Asseta

BRACIAKTRANS

Abakon

print & display

PARTNERSHIPS – THE POWER OF THE ECOSYSTEM

TRUSTED PARTNERSHIPS THAT EXPAND OUR CAPABILITIES



Ecosystem



Through our partnerships, we deliver solutions of every scale – from startups to corporations.

We are the bridge between business needs and best-in-class technologies.

OUR CLIENTS – PROOF OF TRUST

WE WORK WITH EVERYONE – FROM LOCAL BUSINESSES
TO ENTERPRISE ORGANIZATIONS



LOCAL BUSINESSES

Sądecznanin

iguana
GRUPA



INSTITUTIONS

FUNDACJA SĄDECKA

FORUM
EKONOMICZNE



MANUFACTURING / TRADE

FARMONA

NEBULA



INTERNATIONAL

Manpower

MODEL

FROM MICROBUSINESSES TO ENTERPRISE ORGANIZATIONS

+300 completed
projects

HOW WE WORK – FROM CONCEPT TO IMPLEMENTATION

END-TO-END SUPPORT – WE STAY WITH YOU THROUGHOUT THE PROCESS



1 AUDIT

Where is your business losing money?

2 WORKSHOPS

What do you really need?

3 SOLUTION DESIGN

How should the solution be built?

4 FINANCING

Support in securing funding or aligning the scope with your budget

5 DELIVERY

Building the solution

6 IMPLEMENTATION + TRAINING

Launch, onboarding and ongoing support

SPECIFIC BUSINESS BENEFITS

WHAT DO YOU GAIN BY WORKING WITH US?



E-commerce

Conversion increase: 10–25%

Average order value increase: 5–15%

Campaign ROI/ROAS: from 50–100 to 120–200



Production

Downtime reduction: 5–15%

OEE increase: 3–8 percentage points

Margin improvement: 1–3 percentage points



Transport / Logistics

Cost per kilometer reduction: 3–8%

Empty mileage reduction: 5–15%

Order handling time reduction: 10–25%



Custom software

Automation of manual tasks: 15–40%

Process handling time reduction: 20–50%

Profitability improvement: 2–5 percentage points

INNOVATION – BUILDING THE FUTURE

WE DO MORE THAN DELIVER PROJECTS – WE CREATE NEW PRODUCTS



ERP-FACTORY

Operating system for IT and construction companies

- 3rd place nationwide among 28 startups in the FEPW incubation programme
- Integrated ERP/PMS/APS/HRS system in one solution
- AI/ML for project, resource and risk prediction management
- Awaiting funding for Phase 2, with market entry planned for 2026/2027
- Target: software houses, construction companies, body leasing providers

Incubation → Private Beta → Commercialization



CODARIUS

SaaS e-commerce platform – from client project to proprietary product

- Subscription-based e-commerce platform
- We built it for a client, acquired it and are now developing it as our own product
- Fast implementations – online store launched in just a few days, with pricing from PLN 99
- Branding, SEO and content marketing available in packages
- In-house team supported by an ecosystem of additional services

Status: Commercial product, currently in sales



FILAMENT POINT

Financially accessible 3D printing materials

- 3D filaments – a product line for every budget
- Product for both B2B and B2C markets, including industry, prototyping and hobby users
- Expansion into the Polish and European markets
- Launch: Q2 2026, April
- New business line for the group – entering the physical product segment
- Sales potential of up to 45 tonnes per month

Status: Commercial product, currently in sales

LOCAL RESPONSIBILITY

SUPPORTING OUR REGION – BEING PART OF THE COMMUNITY



Business success comes with responsibility. We support local sports, cultural and social initiatives because we believe in the development of our local community.



WHY US?

WHY IT IS WORTH WORKING WITH US



1 END-TO-END CAPABILITIES

Everything in IT under one roof – no need to look for multiple vendors

2 EXPERIENCE

13 years, 300+ projects, from microbusinesses to corporations

3 PARTNER ECOSYSTEM

Access to proven solutions and funding opportunities

4 LOCAL ROOTS, GLOBAL REACH

Office in Nowy Sącz, projects across Poland and abroad

5 PARTNERSHIP-DRIVEN APPROACH

We support you from idea to implementation and help identify funding opportunities

WE ARE READY
FOR YOUR CHALLENGES



**THANK YOU FOR
YOUR ATTENTION**

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gotoma.pl
gotomageneral.com
codarius.com
filamentpoint.com



+13 years on the
market

+70 experts

+300 projects successfully
delivered